

## Message Text

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72

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM:BIC:OED:PCASEY:KR

APPROVED BY EB/OCA/REP/EMCKEON

COM:BIC:OED:JAMILLER

COM:BIC:OED:RLPRITCHARD

ARA/BC/B/MWCOTTER

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P 232133Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY LA PAZ PRIORITY

UNCLAS STATE 093667

E.O. 11652: N/A

TAGS: BTRA, BL

SUBJECT: FOREIGN BUYER PROGRAM - VISIT OF MIGUEL RAZUK

REF: LAPAZ A-47

1. USDOC/BIC HAS CONTACTED COMPANIES LISTED REFTEL AND BOTH EXTREMELY INTERESTED IN MEETING WITH RAZUK. CONTACT FOR WHITIN MACHINE WORKS (WMW) IS MR. LARRY CRUMP, PHONE 704-588-1450. CRUMP ADVISES THAT SEVERAL OF HIS STAFF SPEAK SPANISH FLUENTLY SO LANGUAGE BARRIER SHOULD BE NO PROBLEM. WMW WILL ALSO ARRANGE MEETING FOR RAZUK WITH BAHNSON COMPANY OF WINSTON-SALEM, NORTH CAROLINA, RE REQUEST FOR AIRCONDITIONING EQUIPMENT FOR PROJECT.

2. AMATEX EXPORT TRADE ASSOCIATION (AETA) CONTACT IS MR. HUGH BALLARD, WHO IS BILINGUAL. AETA IS LOCATED IN TEXTILE HALL, EXPOSITION AVENUE, PHONE 803-242-9115. IN ADDITION TO MEETING WITH RAZUK, AETA WILL ALSO ARRANGE MEETINGS WITH SEVERAL U.S. CONSULTING FIRMS IN GREENVILLE AREA AND WITH MANUFACTURERS OF AIRCONDITIONING EQUIPMENT PER RAZUK REQUEST.

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3. BOTH FIRMS BELIEVE THEY CAN OFFER TURNKEY OPERATION.

RE "TENTATIVE APPOINTMENTS", FIRMS ADVISE ANY TIME AFTER

MAY 14 WILL BE SUITABLE. CONTACTS REQUEST RAZUK NOTIFY THEM UPON ARRIVAL IN ATLANTA SO THAT FIRM APPOINTMENTS CAN BE MADE.

4. ATLANTA DISTRICT OFFICE NOTIFIED AND WILLING ASSIST RAZUK AS NECESSARY.

5. SHOULD RAZUK REQUEST FURTHER ASSISTANCE WHILE IN U.S. USDOC/FOREIGN BUYER STAFF PROJECT OFFICER PAT CASEY, OED/BIC, PHONE 202-967-3265 WILL BE HAPPY ASSIST. CASEY IS BILINGUAL. KISSINGER

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Reference:** 75 LAPAZ A-47  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 07 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <07 JUL 2003 by SilvaL0>; APPROVED <03 FEB 2004 by ShawDG>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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**TAGS:** BTRA, BL  
**To:** LA PAZ  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006